# **IPSEN IN BRIEF: 2025**

We are a global biopharmaceutical company with a focus on transformative medicines in our three therapeutic areas:







# Strategy

# Entire focus on specialty care

Opportunities for further growth across three therapeutic areas

### Global footprint

A well-balanced & expanded presence around the world

# Strong balance sheet & cash generation

Free cash flow >€750m <sup>1</sup> in 2024 (+ 8.9%)



### **Expanding pipeline**

A good mix of new molecules and lifecycle management

### Externalinnovation strategy

Supported by a strong balance sheet and increased firepower

We are a global biopharmaceutical company with a focus on bringing transformative medicines to patients in three therapeutic areas: Oncology, Rare Disease and Neuroscience. Our pipeline is fueled by internal and external innovations and supported by nearly 100 years of development experience and global hubs in the U.S., France and the U.K. Our teams in more than 40 countries and our partnerships around the world enable us to bring medicines to patients in more than 100 countries. Ipsen is listed in Paris (Euronext: IPN) and in the U.S. through a Sponsored Level I American Depositary Receipt program (ADR: IPSEY). For more information, visit <u>ipsen.com</u>.



# Ipsen Key Figures

€3.4bn<sup>1</sup>

Total sales (2024)

31

Approved products worldwide

100+

Countries where lpsen medicines are marketed

FY 2024 Total Sales Growth: +9.9%<sup>1</sup>

### Oncology

Somatuline **1,121** | 5.6% Cabometyx **595** | 13.3% Decapeptyl **536** | -1.1% Onivyde **202** | 23.7% Tazverik **47** | 24.0% Other Oncology **4** | -11.2%

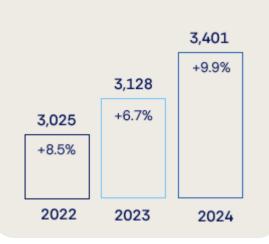
#### **Rare Disease**

Bylvay **136** Iqirvo **22** Sohonos **21** 

#### Neuroscience

Dysport Ax **399** | 8.3% Dysport Tx **291** | 10.4% Other Neuroscience **11** | 12.0%

## Total Sales¹ (€M)



## Geographic Breakdown Total sales by region: 2024

In this map, Europe is defined as the E.U., the U.K., Iceland, Liechtenstein, Norway and Switzerland.

### **North America**

**34%** of total sales

### Europe

**39%** of total sales

### RoW

27%

of total sales



# External Innovation in 2024

Early-stage

Late-stage



SKYHAWK THERAPEUTICS







Global licensing in oncology

Preclinical antibody

drug conjugate

(ADC) target

Strategic collaboration in neuroscience

targets

Up to two small molecules addressing RNA

License & R&D collaboration in oncology

Two preclinical precision T cell engagers from Marengo's Tri-STAR platform Global licensing in oncology

Preclinical antibodydrug conjugate (ADC) with first-inclass potential Global licensing in immuno-oncology

Preclinical novel T cell engager (TCE) with first-in-class potential Ex-U.S. licensing in pediatric oncology

Regulatory submission of Tovorafenib in 2025

# Focus of Generation Ipsen

## **Environment**

GOALS<sup>1</sup>

Greenhouse gas emissions by 2030 50% reduction in absolute Scope 1 & 2 20% reduction in absolute Scope 3



100% of global electricity sourced from renewable energy by 2025

## Performance over 5 years

45%

% of reduction for Scopes 1 & 2<sup>1</sup> 25%

% of reduction for Scopes 3<sup>1</sup>

99.8%

Renewable electricity across all sites

## **People**



Gender balance in Global Leadership Team 55%

of Women

## Rating



Ranked 61 / Scored A



Scored 22.8

SUSTAINALYTICS

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