### IPSEN YTD 2023 HIGHLIGHTS

# FOCUS. TOGETHER. FOR PATIENTS & SOCIETY.

Our portfolio has performed well across the three therapy areas, driven by strengthened commercial execution and the results of our external-innovation strategy.

Further good news from the pipeline continue to provide additional options for patients with real unmet medical needs. In the final quarter of the year, we look forward to sharing further details on sustainable growth opportunities across our portfolio and pipeline at our forthcoming capital-markets day.

**David Loew** CEO



# FY 2023 GUIDANCE REITERATED

#### **Total-sales growth**

greater than 6.0% (at constant exchange rates)

#### **Core operating margin**

greater than 30% of total sales

### **GROWTH PLATFORMS | NEW MEDICINES**

Dysport
Conductorium fice 4 for
+24.7%

Decapeptyl\*

Rylvay. (odevixibo TAZVERIK (tazemetostat) tablets 200 mg

+5.5% €

€45.7m

€28.1m

CABOMETYX' (cabozantinib) tablets

onivyde\*
(irinoteran liposome
injection)

+18.2%

1



#### **GEOGRAPHIC BREAKDOWN**

**YTD 2023 TOTAL SALES BY REGION** 



#### PIPELINE UPDATE

**Sohonos**: U.S. FDA approval of Sohonos (palovarotene): fibrodysplasia ossificans progressiva

**Bylvay**: resubmission to the EMA under a new brand name for the treatment of ALGS by the end of 2023

#### Cabometyx + atezolizumab:

progression-free survival primary endpoint met: second-line metastatic castration-resistant prostate cancer

All growth rates are at constant exchange rates.

1-North America only, excludes sales to ex-U.S. partner.

YTD: nine months to September, FDA: Food and Drug Administration; EMA: European Medicines Agency; ALGS. Alaqille syndrome.

